



Gaétan Bouscarra

Head of Sourcing & Purchasing

34 years old - Driving License

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France

After almost 2 years based in Indonesia, I am currently working as Head of Sourcing & Purchasing for a french furniture company. Previously I worked in Vietnam for a local furniture company selling premium European brand (Minotti, Baxter, Ligne Roset,...) My technical skills learned thanks to my two years in architecture school are appreciated in this sector. I have an intrapreneurship spirit! I am creative, restorative, learner and a very positive person.

Experiences

Head of Sourcing & Purchasing

Tikamoon - Since June 2021 - LILLE - France

- ▶ Management: 25 people over 6 countries
- ▶ 45 suppliers / 56M USD Purchasing value
- ▶ Control & negotiate cost variation (volume, design to cost, cost break down,...)
- ▶ Develop Europe as a strategic sourcing area
- ▶ Increase the supplier capacity to support 40% growth in the purchasing value
- ▶ Explore new areas such as Brazil and Vietnam (risk reduction)
- ▶ Implement CSR strategy (Social Audit, increase the part of FSC, LCA,...)
- ▶ Define and implement the Purchasing Strategy over 8 Sourcing areas

Asia Sourcing Manager

Tikamoon - September 2020 to June 2021 - Lille - France

- ▶ Management: 10 people over 3 countries
- ▶ 20M USD Purchasing value
- ▶ Creation of Indian & Vietnamese Offices (Legal, Admin, HR,...)

Sourcing Manager

Tikamoon - November 2018 to August 2020 - Yogyakarta - France

- ▶ Management: 4 Buyers / 1 Data analyst / 1 Purchasing assistant
- ▶ 22 suppliers / 13M USD Purchasing value
- ▶ Sourcing, RFI, RFQ, Visit factories, Negotiation, Follow-up orders, Suppliers performances optimization

Sales manager

Bellavita Furnitre (AKA Furniture group), Hô Chi Minh, Vietnam - June 2018 to November 2018

- ▶ bellavitafurniture.com
- ▶ Brands : Arclinea / Arper / Baxter / Ceccotticollezioni / Dimensione Chi Wong Lo / Emeco / Glas Italia / Jan.Kath / Kohro / Lago / Lasvit / Listone Giordano / Minotti / Neutra / Planika / Slamp / Tom Dixon / Walter Knoll / Yamagiwa

Junior Buyer

Bouygues Télécom, France - January 2016 to December 2016

- ▶ 4 suppliers / 2,5M Eur
- ▶ Sourcing: Visit Suppliers, Fairs (IFA, Connect days,...)
- ▶ Negotiating contracts, Manage RFI, RFQ and auctions
- ▶ Follow go to market according to Phone selection

Junior Furniture Buyer

Athezza-Hanjel, France - January 2015 to July 2015

- ▶ In charge of Chinese suppliers
- ▶ Negotiating & agreeing contracts & monitoring their progress
- ▶ Supply and inventory management, order's progress monitoring

Business Development assistant manager

Instant Travel Co., Ltd, Bangkok, Thailand - June 2014 to August 2014

Business Development Junior

Scharc Development AB Stockholm, Sweden - June 2013 to December 2013

- ▶ Developed real estate project and create international marketing strategy
- ▶ Business Development for new design furniture



Education

Advanced Master Degree International Purchasing Management

ESSEC Business School Singapour/Paris

September 2015 to December 2016

Majors: Purchasing in Asia / Supply Chain Management
Study trip in Tokyo, Japan

Master International Business

EDHEC Business School -BBA- , Lille, France

September 2011 to June 2015

Majors: Entrepreneurship/Corporate Finance
Association: Les globules Espeme , President / BDA (Bureau Des Arts) , Animation Responsable

ENSAT School of Architecture

September 2009 to June 2011

Skills

Languages

- ▶ French : C2
- ▶ English : C1
- ▶ Spanish : C1
- ▶ Indonesian : B2
- ▶ Vietnamese : A1



IT

- ▶ Pack Office
- ▶ SketchUp
- ▶ AutoCAD
- ▶ PHP
- ▶ HTML5
- ▶ SAP

Interests

Sports

Running, Climbing, Boxing, Ski and Golf

Music

Piano : Graduate 2ème cycle

Travel

1 year trip in South America/Canada/Iceland - 2017